



## Sector Overview



### AREAS OF INTEREST

#### ALTERNATE SITE

- Behavioral Health
- Urgent Care
- Surgery Centers
- Hospice/Home Health
- Physical Therapy

#### DISTRIBUTION

- Disposable Products
- Medical Devices

#### MEDICAL TECHNOLOGIES

- Class I or II Devices
- Contract Manufacturing
- Materials/Components

#### OUTSOURCING/PHYSICIAN GROUPS

- Ophthalmology/Dermatology/Dental/GI
- Radiology/ER/Anesthesia
- Staffing
- Revenue Cycle Management

#### PHARMA SERVICES

- CROs
- Contract Manufacturing and Packaging
- PBMs

#### VETERINARY SERVICES

- Specialty/General Practice Hospitals
- Specialty Pharmacies

### INVESTMENT CRITERIA

<b>COMPANY ATTRIBUTES</b>	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
<b>ENTERPRISE VALUES</b>	\$75 to \$400 mm
<b>GEOGRAPHY</b>	North America
<b>OWNERSHIP</b>	Majority positions
<b>EQUITY INVESTMENTS</b>	\$35 to \$125 mm
<b>FUND</b>	Currently investing out of Quad-C IX, a \$1.1 billion fund raised in 2017

### REPRESENTATIVE INVESTMENTS

 <b>Compassion-First Pet Hospitals</b>	Compassion First provides specialty and emergency veterinary care. <a href="http://www.compassionfirstpets.com">www.compassionfirstpets.com</a>
 <b>Dental Care Alliance</b> STRONGER TOGETHER	Dental Care Alliance is one of the largest multi-branded dental practice management companies in the United States. <a href="http://www.dentalcarealliance.net">www.dentalcarealliance.net</a>
 <b>njeye</b>	NJ Eye is one of the largest and most well-known retina and general ophthalmology practice management companies in the country. <a href="http://www.njretina.com">www.njretina.com</a>
 <b>NuSil</b> SILICONE TECHNOLOGY	NuSil is a leading global supplier of specialized silicone raw material compounds for the healthcare, aerospace, defense and photonics industries. <a href="http://www.nusil.com">www.nusil.com</a>
 <b>Pharm-Olam</b> Helping Create A Healthier World	Pharm-Olam is a multi-national, full-service clinical research organization (CRO) serving the biopharmaceutical and medical device industries. <a href="http://www.pharm-olam.com">www.pharm-olam.com</a>
 <b>VMG HEALTH</b> WE VALUE HEALTHCARE	VMG is a leading provider of valuation and transaction advisory services to healthcare organizations. <a href="http://www.vmghealth.com">www.vmghealth.com</a>

### KEY CONTACTS

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