

Sector Overview



AREAS OF INTEREST

BUILDING PRODUCTS

- Energy Efficient/Green Products
- Product Substitution/Conversion Opportunities

INDUSTRIAL DISTRIBUTION

- Wide Variety of Niche Industrial Markets

INDUSTRIAL SERVICES

- Environmental Services
- Facilities Management

INDUSTRIAL TECHNOLOGY

- Automation
- Material Handling
- Control Systems

LIGHT MANUFACTURING

- Niche Market Leaders

PACKAGING

- Plastic Packaging
- Specialty Films

SPECIALTY CHEMICALS

- Adhesives, Sealants, Coatings, Pigments, Polymers and Surfactants
- Select Market Directed Specialty Chemicals

TRANSPORTATION

- Auto, Marine, Rail, Trucking

INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$75 to \$400 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$35 to \$125 mm
FUND	Currently investing out of Quad-C IX, a \$1.1 billion fund raised in 2017

REPRESENTATIVE INVESTMENTS



A. Stucki Company founded in 1909, is a leading supplier of new and reconditioned railcar components.
www.stucki.com



Interwrap is a leading global manufacturer of coated woven materials and multi-layer laminated substrates for a diverse range of applications including synthetic roofing underlayment, protective packaging and geotextiles, among others.
www.interwrap.com



Royal Adhesives & Sealants is a manufacturer of commercial and industrial adhesives and sealants.
www.royaladhesives.com



Technimark is a global provider of injection molded components primarily serving consumer packaging and select consumer nondurable end markets.
www.technimark.com



Leading global provider of rigid container and life sciences packaging solutions.
www.inmarkpackaging.com

KEY CONTACTS

LIGHT MANUFACTURING, INDUSTRIAL DISTRIBUTION, BUILDING PRODUCTS
THAD JONES, PARTNER
434-979-1798
TMJ@QC-INC.COM

INDUSTRIALS, TRANSPORTATION
TOM HICKEY, PARTNER
434-979-9680
TMH@QC-INC.COM

PACKAGING
FRANK WINSLOW, PARTNER
434-979-8411
FHW@QC-INC.COM

INDUSTRIAL SERVICES, SPECIALTY CHEMICALS
TIM BILLINGS, PARTNER
434-979-9486
TWB@QC-INC.COM

SPECIALTY CHEMICALS
ROB REISTETTER, PRINCIPAL
434-327-1840
RWR@QC-INC.COM

QUAD-C MANAGEMENT, INC
200 GARRETT STREET, SUITE M
CHARLOTTESVILLE, VA 22902
434-979-2070
www.quadcmanagement.com