

## Sector Overview

### AREAS OF INTEREST

#### BUSINESS PROCESS OUTSOURCING

- Domestic Outsourcing of Select Functions
- Knowledge Process Outsourcing

#### COMMERCIAL AND INDUSTRIAL SERVICES

- Environmental Services
- Facilities Management
- HVAC, Plumbing and Electrical
- Security

#### EDUCATION

- Training and Professional Education
- Early Education

#### MARKETING AND INFORMATION SERVICES

- Marketing Services
- Specialized Information Services

#### PROFESSIONAL AND HUMAN CAPITAL SERVICES

- IT Services
- Legal Outsourcing
- Specialty Staffing and Consulting
- Testing, Inspection and Certification

### INVESTMENT CRITERIA

<b>COMPANY ATTRIBUTES</b>	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
<b>ENTERPRISE VALUES</b>	\$75 to \$400 mm
<b>GEOGRAPHY</b>	North America
<b>OWNERSHIP</b>	Majority positions
<b>EQUITY INVESTMENTS</b>	\$35 to \$125 mm
<b>FUND</b>	Currently investing out of Quad-C IX, a \$1.1 billion fund raised in 2017

### REPRESENTATIVE INVESTMENTS



S.i. Systems is the largest IT staffing company headquartered in Canada with 14 branches throughout the country. S.i. Systems uses a proprietary web-based match-making solution called MatchGuide™ to provide precision contract and permanent placements for IT professionals across Canada. [www.sisystems.com](http://www.sisystems.com)



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Founded in 1998 as Document Technologies, Inc., DTI has grown to be the largest independent provider of litigation, discovery and managed support services for the legal and corporate markets in the U.S. With more than 70 offices in major markets across the globe, DTI supports the majority of the AmLaw 100 law firms and numerous Fortune 500 Corporations. [www.dtiglobal.com](http://www.dtiglobal.com)

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