



Sector Overview



AREAS OF INTEREST

ALTERNATE SITE

- Behavioral Health
- Urgent Care
- Surgery Centers
- Hospice
- Physical Therapy

DISTRIBUTION

- Disposable Products
- Medical Devices

MEDICAL TECHNOLOGIES

- Class I or II Devices
- Contract Manufacturing
- Materials/Components

OUTSOURCING/PHYSICIAN GROUPS

- Ophthalmology/Dermatology/Dental
- ER/Anesthesia/Hospitalist
- Hospital Outsourcing
- Revenue Cycle Management

PHARMA SERVICES

- CROs
- Specialty Pharmacies
- Contract Manufacturing and Packaging
- IRBs
- PBMs







VETERINARY SERVICES

- Specialty/General Practice Hospitals
- Specialty Pharmacies

INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$75 to \$400 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$35 to \$125 mm
FUND	Currently investing out of Quad-C IX, a \$1.1 billion fund raised in 2017

REPRESENTATIVE INVESTMENTS

 Compassion-First Pet Hospitals	Compassion First provides specialty and emergency veterinary care. www.compassionfirstpets.com
 Dental Care Alliance STRONGER TOGETHER	Dental Care Alliance is one of the largest multi-branded dental practice management companies in the United States. www.dentalcarealliance.net
 Joerns	Joerns is a leading manufacturer of equipment and provider of wound therapy solutions for patients in post-acute settings. www.joerns.com
 Pharm-Olam Helping Create A Healthier World	Pharm-Olam is a multi-national, full-service clinical research organization (CRO) serving the biopharmaceutical and medical device industries. www.pharm-olam.com
 NuSil SILICONE TECHNOLOGY	NuSil is a leading global supplier of specialized silicone raw material compounds for the healthcare, aerospace, defense and photonics industries. www.nusil.com
 VMG HEALTH WE VALUE HEALTHCARE	VMG is a leading provider of valuation and transaction advisory services to healthcare organizations. www.vmghealth.com

KEY CONTACTS

FRANK WINSLOW, PARTNER
434-979-8411
FHW@QC-INC.COM

ROB REISTETTER, PRINCIPAL
434-327-1840
RWR@QC-INC.COM

QUAD-C MANAGEMENT, INC
200 GARRETT STREET, SUITE M
CHARLOTTESVILLE, VA 22902
434-979-2070
www.quadcmanagement.com